

NOV-DEC 2022

DATE	TIME	IN PERSON SEMINAR
Nov. 21-24	8:30 a.m. - 3:30 p.m.	NEW - CONCRETE 101
Nov. 28-Dec. 1	8:30 a.m. - 3:30 p.m.	NEW - DECORATIVE CONCRETE
Dec. 5-7	8:30 a.m. - 3:30 p.m.	NEW - WORKING WITH EXISTING CONCRETE

JANUARY 2023

DATE	TIME	IN PERSON SEMINAR
Jan. 23-26	8:30 a.m. - 3:30 p.m.	NEW - CONCRETE 101
Jan. 30-31	9:00 a.m. - 3:30 p.m.	NEW - CHISELED IN STONE: AN INTRODUCTION
Jan. 30	10:00 a.m. - 1:00 p.m.	NEW - KNOW YOUR NUMBERS
Jan. 31	9:00 a.m. - 3:30 p.m.	COMPANY CULTURE - THE KEY TO EMPLOYEE LOYALTY

FEBRUARY 2023

DATE	TIME	IN PERSON SEMINAR
Feb. 1-2	9:00 a.m. - 3:30 p.m.	WORKING WITH NATURAL STONE
Feb. 1	9:00 a.m. - 3:30 p.m.	NEW - A PRACTICAL APPROACH FOR DESIGNING AND CREATING SUSTAINABLE LANDSCAPE
Feb. 2	9:00 a.m. - 3:30 p.m.	PROFITABILITY BEGINS BEFORE 7 A.M. - THE KEY STEPS TO SUCCESSFUL MORNING ROLL OUT
Feb. 3	9:00 a.m. - 3:30 p.m.	BELOW THE GROUND: INTRODUCTION TO SOILS AND TREE ROOTS
Feb. 6	9:00 a.m. - 3:30 p.m.	NEW - EMPLOYMENT LAW 101 - WHAT EVERY EMPLOYER SHOULD KNOW..AND DO
Feb. 7	10:00 a.m. - 1:00 p.m.	NEW - BUILD YOUR TEAM
	10:00 a.m. - 1:00 p.m.	NEW - THE SOUL OF SOIL
Feb. 8	9:00 a.m. - 12:00 p.m.	NEW - PERMITS AND THEIR IMPACT ON LANDSCAPES
Feb. 8-9	9:00 a.m. - 3:30 p.m.	FUNDAMENTALS OF WORKING WITH FLAGSTONE
Feb. 9	9:00 a.m. - 3:30 p.m.	WHAT ARE CANKERS AND WHY YOU SHOULD CARE
Feb. 13	9:00 a.m. - 3:30 p.m.	NEW - PAVING YOUR WAY TO PERFECT INTERLOCK
Feb. 14	9:00 a.m. - 3:30 p.m.	NEW - PROFESSIONAL PRACTICES & PROJECT MANAGEMENT: MANAGING PROJECTS FROM DESIGN TO COMPLETION
	9:00 a.m. - 1:00 p.m.	INVASIVE SPECIES IN ONTARIO
Feb. 15	9:00 a.m. - 12:00 p.m.	NEW - ACCELERATE YOUR SUCCESS: STRATEGIES TO ATTRACT YOUR A-CLIENTS AND YOUR A-TEAM
Feb. 15-16	9:00 a.m. - 3:30 p.m.	NEW - PRECAST RETAINING WALLS FROM THE GROUND UP

FEBRUARY 2023

DATE	TIME	IN PERSON SEMINAR
Feb. 16	9:00 a.m. - 3:30 p.m.	SAFETY HEALTH AND THE LAW
Feb. 21	9:00 a.m. - 12:00 p.m.	NEW - PRICING LIGHTING JOBS
Feb. 21-24	8:30 a.m. - 3:30 p.m.	NEW - DECORATIVE CONCRETE
Feb. 22	9:00 a.m. - 12:00 p.m.	SUPERVISOR RESPONSIBILITY & DUE DILIGENCE
	9:00 a.m. - 3:30 p.m.	PERENNIAL ID: THE DESIRED AND THE UNINVITED
Feb. 23	9:00 a.m. - 3:30 p.m.	BUILDING WINNING TEAMS: HIRE THEM! COACH THEM! & TRAIN THEM TO SUCCEED!
Feb. 27	9:00 a.m. - 3:30 p.m.	NEW - COMMON AND UNCOMMON PESTS IN THE LANDSCAPE
	9:00 a.m. - 3:30 p.m.	MAINTENANCE AND SAFETY OF TOOLS AND EQUIPMENT
Feb. 27-28	9:00 a.m. - 3:30 p.m.	NEW - CHISELED IN STONE: INTERMEDIATE SEMINAR
Feb. 28	9:00 a.m. - 3:30 p.m.	ESSENTIAL GROUNDS MAINTENANCE PRACTICES
	10:00 a.m. - 1:00 p.m.	NEW - THE GROWTH AND MAINTENANCE OF WOODY PLANTS

MARCH 2023

DATE	TIME	IN PERSON SEMINAR
March 1	9:00 a.m. - 3:30 p.m.	ABC'S OF IRRIGATION
	9:00 a.m. - 3:30 p.m.	YOUR MAINTENANCE TEAM NEEDS TO HEAR THIS
March 2	9:00 a.m. - 12:00 p.m.	NEW - TWO VITAL STRATEGIES & TACTICS FOR SALES SUCCESS
	9:00 a.m. - 3:30 p.m.	ANNUALS AND PERENNIALS IN GROUNDS MAINTENANCE
March 3	9:00 a.m. - 3:30 p.m.	GROUNDS MAINTENANCE TURF, PRUNING AND GENERAL STANDARDS
March 6	9:00 a.m. - 12:00 p.m.	NEW - RESIDENTIAL GREEN ROOFS
March 6-8	8:30 a.m. - 3:30 p.m.	NEW - WORKING WITH EXISTING CONCRETE
March 7	8:30 a.m. - 1:00 p.m.	NEW - THE CONNECTION BETWEEN PLANT GROWTH, WATER AND NUTRIENTS
	9:00 a.m. - 2:00 p.m.	NEW - MASTERING COMMERCIAL VEHICLE LAWS AND THE ROADSIDE INSPECTION
March 8	9:00 a.m. - 3:30 p.m.	ELECTRICAL TROUBLESHOOTING FOR IRRIGATION SYSTEMS
March 8-9	9:00 a.m. - 3:30 p.m.	INTRODUCTION TO SKETCHUP
March 9	9:00 a.m. - 12:00 p.m.	NEW - PLANTING CHOICES - EXPAND YOUR KNOWLEDGE OF NATIVE PLANTS
March 13	9:00 a.m. - 3:30 p.m.	IMPROVED GROUNDS MAINTENANCE

MARCH 2023

DATE	TIME	IN PERSON SEMINAR
March 14	9:00 a.m. - 2:00 p.m.	COMPACT EXCAVATOR SAFE OPERATOR TRAINING - (OSH)
	9:00 a.m. - 3:30 p.m.	NEW - KEY STRATEGIES NEEDED AS YOU GROW YOUR BUSINESS
March 15	9:00 a.m. - 12:00 p.m.	NEW - PLANTER DESIGN, DEMOS AND STYLES
March 15-16	9:00 a.m. - 3:30 p.m.	THE EFFECTIVE SUPERVISOR: BUILDING STRATEGIES FOR SUCCESS
March 16	9:00 a.m. - 3:30 p.m.	TREES AND SHRUBS: PLANTING AND MAINTENANCE PRACTICES
	9:00 a.m. - 2:00 p.m.	SKID-STEER CERTIFICATION TRAINING - (OSH)
March 21	9:00 a.m. - 2:00 p.m.	COMPACT EXCAVATOR SAFE OPERATOR TRAINING - (ETOB)
March 22	9:00 a.m. - 3:30 p.m.	NEW - GRADING AND DRAINAGE: A NECESSARY EVIL
	9:00 a.m. - 2:00 p.m.	SKID-STEER CERTIFICATION TRAINING - (ETOB)
March 23	9:00 a.m. - 3:30 p.m.	LASER LEVELS, SPOT AND JOB SITE ELEVATION LAYOUTS
	9:00 a.m. - 3:30 p.m.	SKID-STEER CERTIFICATION TRAINING - (LON)
	10:00 a.m. - 1:00 p.m.	PERENNIAL POWER IN THE LANDSCAPE AND BEYOND
March 25-26	9:00 a.m. - 4:00 p.m.	CHAINSAW TRAINING TRAINING - (LON)
March 27-28	9:00 a.m. - 3:30 p.m.	IRRIGATION BOOT CAMP
March 27	9:00 a.m. - 2:00 p.m.	COMPACT EXCAVATOR SAFE OPERATOR TRAINING - (HAM)
March 28	9:00 a.m. - 2:00 p.m.	SKID-STEER CERTIFICATION TRAINING - (HAM)
March 29	9:00 a.m. - 2:00 p.m.	SKID-STEER CERTIFICATION TRAINING - (CAM)
March 29-30	9:00 a.m. - 3:30 p.m.	CHAINSAW TRAINING
March 31	9:00 a.m. - 3:30 p.m.	INTRODUCTION TO TREE PRUNING

APRIL 2023

DATE	TIME	IN PERSON SEMINAR
April 3	9:00 a.m. - 3:30 p.m.	INTRODUCTION TO TREE PRUNING
April 4	9:00 a.m. - 2:00 p.m.	SKID-STEER CERTIFICATION TRAINING - (ETOB)
	9:00 a.m. - 3:30 p.m.	NEW - ADVANCED PRUNING SEMINAR
April 5	9:00 a.m. - 2:00 p.m.	COMPACT EXCAVATOR SAFE OPERATOR TRAINING - (ETOB)
April 10-11	8:30 a.m. - 4:30 p.m.	STANDARD FIRST AID WITH CPR LEVEL C AND AED CERTIFICATION
April 12	8:30 a.m. - 4:30 p.m.	EMERGENCY 1ST AID, CPR C & AED CERTIFICATION
April 13	9:00 a.m. - 10:30 a.m.	WHMIS 2015 GHS

JANUARY 2023

DATE	TIME	ONLINE SESSION
Jan. 31	10:00 a.m. - 11:00 a.m.	PLANT NAMES AND WHY THEY ARE IMPORTANT

FEBRUARY 2023

DATE	TIME	ONLINE SESSION
Feb. 1	10:00 a.m. - 11:00 a.m.	NEW - HIRE AND INSPIRE
	1:00 p.m. - 2:00 p.m.	SCIENCE OF PHENOLOGY
Feb. 2	10:00 a.m. - 11:00 a.m.	COMMON NATIVE PLANTS AND THEIR ID BY PLANT FAMILY
	1:00 p.m. - 2:00 p.m.	LANDSCAPE DRAINAGE: GUIDELINES AND TERMINOLOGY
Feb. 6	10:00 a.m. - 11:00 a.m.	THERE ARE NO INDOOR PLANTS
	1:00 p.m. - 2:00 p.m.	AGGREGATES, SOIL CONDITIONS AND DRAINAGE EFFICIENCY
Feb. 7	1:00 p.m. - 2:00 p.m.	SOAKAWAY PITS AND SUBGRADE DRAINAGE SYSTEMS
Feb. 8	10:00 a.m. - 11:00 a.m.	NEW - GROWTH ON PURPOSE
Feb. 9	10:00 a.m. - 11:00 a.m.	PICKING THE RIGHT SOIL
	1:00 p.m. - 2:00 p.m.	LEADERSHIP BLIND SPOTS
Feb. 13	10:00 a.m. - 11:00 a.m.	NEW - GET THE BEST FROM YOUR ANNUALS
Feb. 15	10:00 a.m. - 11:00 a.m.	NEW - THE GOOD, THE BAD THE UGLY- TREE CARE
Feb. 16	10:00 a.m. - 11:00 a.m.	NEW - BASICS OF PLANTER DESIGNING
	1:00 p.m. - 2:00 p.m.	COMMON TREES AND THEIR ID BY PLANT FAMILY
Feb. 21	10:00 a.m. - 11:00 a.m.	DIG A LITTLE DEEPER, UNDERSTANDING SOILS
	1:00 p.m. - 2:00 p.m.	NEW - NO FUSS FRUIT PLANTS FOR YOUR NEXT LANDSCAPE PROJECT
Feb. 22	10:00 a.m. - 11:00 a.m.	NEW - LESS COMMON FRUIT PLANTS FOR YOUR LANDSCAPE PROJECT
Feb. 23	10:00 a.m. - 11:00 a.m.	BUGS AND DISEASES ARE ALWAYS A CHALLENGE
Feb. 24	10:00 a.m. - 11:00 a.m.	DESIGN VEGETABLES INTO YOUR PERENNIAL GARDEN
Feb. 27	10:00 a.m. - 11:00 a.m.	NEW - TEAM DYNAMICS AND ENGAGEMENT
	1:00 p.m. - 2:00 p.m.	LANDSCAPE CONSTRUCTION DRAWINGS - PART ONE
Feb. 28	10:00 a.m. - 11:00 a.m.	NEW - CHASING GROWTH WITHOUT SYSTEMS
	1:00 p.m. - 2:00 p.m.	COMMON PERENNIALS AND THEIR ID BY PLANT FAMILY

MARCH 2023

DATE	TIME	ONLINE SESSION
March 1	10:00 a.m. - 11:00 a.m.	NEW - PICKING THE RIGHT FERTILIZER
March 2	10:00 a.m. - 11:00 a.m.	SHADE GARDENING IS ACTUALLY AN OPPORTUNITY
March 6	10:00 a.m. - 11:00 a.m.	NEW - COMMON AND UNCOMMON PROBLEMS OF WOODY PLANTS IN THE LANDSCAPE
March 7	10:00 a.m. - 11:00 a.m.	LIGHTING 101: LIGHT AND PHOTOMETRICS
	1:00 p.m. - 2:00 p.m.	UNWANTED WEEDS AND THEIR ID BY PLANT FAMILY
March 8	10:00 a.m. - 11:00 a.m.	PLANT CHOICES: NATIVAR, EXOTIC INVASIVE. WORKING TOWARD ENVIRONMENTALLY
	1:00 p.m. - 2:00 p.m.	AN INTRODUCTION TO TREE BIOLOGY AND HEALTH
March 9	10:00 a.m. - 11:00 a.m.	5 KEY STEPS TO AN EFFICIENT MORNING ROLL OUT
	1:00 p.m. - 2:00 p.m.	NEW - SHRUB SHAPES AND FORMS
March 10	10:00 a.m. - 11:00 a.m.	INVASIVE SPECIES IN ONTARIO
March 13	1:00 p.m. - 2:00 p.m.	LANDSCAPE CONSTRUCTION DRAWINGS - PART TWO
March 14	10:00 a.m. - 11:00 a.m.	LIGHTING 101: BASIC DESIGN TECHNIQUES
	1:00 p.m. - 2:00 p.m.	NEW - TREE STRESS AND HOW TO AVOID IT
March 15	10:00 a.m. - 11:00 a.m.	NEW - WHAT MAKES A GOOD PLANT
	1:00 p.m. - 2:00 p.m.	NEW - HOW TO BUILD A SUCCESSFUL GARDEN DIVISION
March 16	10:00 a.m. - 11:00 a.m.	NEW - PLANTING PLANS/CHOICES
March 20	1:00 p.m. - 2:00 p.m.	LANDSCAPE DESIGN PRACTICE - CHARGING FOR DESIGNS
March 21	10:00 a.m. - 11:00 a.m.	LIGHTING 101: INSTALLATION
	1:00 p.m. - 2:00 p.m.	PROTECTING TREES DURING LANDSCAPE CONSTRUCTION AND MAINTENANCE
March 22	10:00 a.m. - 11:00 a.m.	BUILD WINNING TEAMS: KEEP THEM & TRAIN THEM TO SUCCEED!
March 23	10:00 a.m. - 11:00 a.m.	COMPANY CULTURE - THE KEY TO EMPLOYEE LOYALTY
March 24	10:00 a.m. - 11:00 a.m.	NEW - ENJOYING YOUR LANDSCAPE BY THE LIGHT OF THE MOON
March 28	10:00 a.m. - 11:00 a.m.	NEW - PRICING LIGHTING JOBS
March 29	1:00 p.m. - 2:00 p.m.	SELL DESIGNS THEN SELL PROJECTS
March 30	10:00 a.m. - 11:00 a.m.	NEW - SEASON EMPLOYEES 101 - RISKS AND BEST PRACTICES

REGISTRATION FORM



PROFESSIONAL DEVELOPMENT SEMINARS 2023

THIS FORM MAY BE COPIED. PLEASE PRINT CLEARLY.

FEE DETAILS

IN-CLASS SEMINARS

LO Members \$158*
Potential Members \$284*

ONLINE SESSIONS

LO Members \$60*
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*UNLESS NOTED OTHERWISE
IN THE DESCRIPTION.

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*Online registrations only will receive an automatically generated receipt.

*Others can safely assume they are registered if they have paid in full.

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*You will be notified if a seminar/session is changed, cancelled or full

Register by Dec. 31/22 for seminars and sessions held Jan. 1, 2023 through April 2023, and automatically receive a 10% discount!

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PAYMENT: Registration forms must be accompanied with payment. **DO NOT SEND CASH. SEMINAR/SESSION FEES ARE NON REFUNDABLE.** If an event occurs that prevents you from attending, please send a replacement.

- VISA** _____
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REGISTRATION INFORMATION

Important information regarding fees, locations, start times and registration

- Seminars run from 9:00 a.m. to 3:30 p.m. and include lunch and coffee, except where noted.

Please notify us of any food allergies or dietary restrictions one week before your seminar.

- In-person seminar fees: Unless noted, seminars are \$158 (plus HST) for LO members and \$284 (plus HST) for potential members.
- Online sessions fees: Unless noted, online seminars are \$60 (plus HST) for LO members and \$75 (plus HST) for potential members.

All seminars and online learning are non-refundable.

- LO reserves the right to change or cancel seminars and instructors at any location at any time. Age restrictions may apply to some seminars.
- For details regarding Landscape Ontario's accessibility policies see HortTrades.com/accessibility
- Questions regarding the program, contact Kathy at: kathym@landscapeontario.com

WAYS TO REGISTER

- Online at our website HortTrades.com/seminars
- Mail completed registration form and payment to:
Landscape Ontario Seminars
7856 Fifth Line South, Milton, ON L9T 2X8
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