PROFESSIONAL DEVELOPMENT

landscape ontario.com

Green for Life!

SEMINAR GUIDE 2021-2022



LEARN, GROW, THRIVE

LEARN, GROW, THRIVE

Professional Development Seminars and the New LO Academy

PROFESSIONAL DEVELOPMENT SEMINARS

Providing your team with the opportunity to learn helps them perform better in their role, as well as prepare for positions with greater responsibility. Employers that offer professional development opportunities increase their ability to attract motivated and skilled candidates, while retaining their top talent.

To assist you with this, Landscape Ontario has a full professional development program to ensure your team remains engaged and productive.

For 2022, we're excited to offer a return to in-class seminars. And new to the guide this year is an 'at-a-glance' section (page 9) that outlines online learning opportunities.

While many of our popular seminars are returning, we've also added a variety of new seminars and online learning topics, covering: sales, business mistakes, safety, team leaders, natural stone, Dynascape, nematodes, soil, caterpillars, shade gardening and invasive species, just to name a few.

You will also notice a new look to this year's guide, although smaller in size it still provides you with all the answers.

Book your spot now as seminars will fill up quickly this year. And be sure to register by Dec. 31, 2021 to qualify for a 10 per cent early booking discount!

For more details and to register, visit **HortTrades.com/seminars**.



THE NEW LO ACADEMY

To make your training goals easier, we are introducing the new LO Academy. It's a direct route to Landscape Ontario's horticulture business training and development opportunities.

The LO Academy provides business owners and team members with many opportunities for training, skills upgrading, networking and ways to improve your business throughout the year and across Ontario.

See *HortTrades.com/ LO-Academy* for more details.

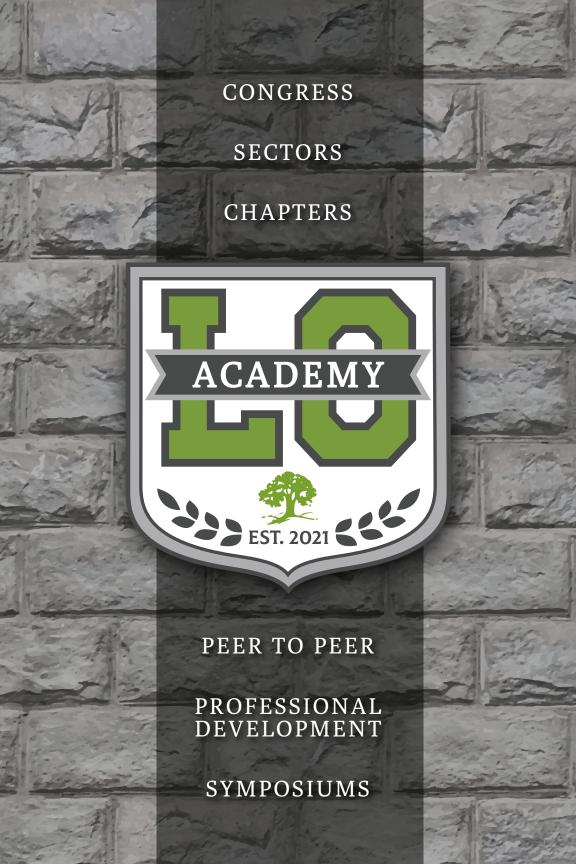
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CERTIFICATION PROGRAMS

Together with CNLA, Landscape Ontario is committed to recognizing standards in the landscape horticulture industry. Sector-specific certification programs help to promote competence and professional practices, resulting in recognition of competence and professionalism by consumers.

CERTIFIED LANDSCAPE HORTICULTURIST TECHNICIAN (CLHT)

This program allows individuals to demonstrate their competence in a variety of industry tasks. The Certified Landscape Horticulturist Technician program is for Softscape Installation, Hardscape Installation, Turf Maintenance, Ornamental Maintenance, and Irrigation professionals.

CERTIFIED LANDSCAPE HORTICULTURIST MANAGER (CLHM)

This program is designed for owners and managers wishing to prove or improve their business skills. The Certified Landscape Horticulturist Manager designation denotes competence in the challenging task of managing a successful business today.

CERTIFIED LANDSCAPE DESIGNER (CLD)

Becoming a Certified
Landscape Designer provides
a means of proving to your
clients that you not only have
the necessary education
and industry experience, but
that you have written and
passed an intensive exam
and portfolio review process
recognized across Canada.



For more information contact CNLA at certification@cnla-acpp.ca or 1-888-446-3499

RECERTIFICATION-

Individuals currently holding a Landscape Horticulture Certification Program (LHCP) designation are required to maintain their status by submitting continuing education units (CEUs) to re-certify every two years.

Landscape Ontario Professional Development seminars are eligible for continuing credits (CECs/CEUs).

Individuals holding a certification (see acronyms examples below) should speak to their appropriate Association or refer to **cnla.ca/training/recertification** for more recertification details

CLHT, CLD, CLHM, ISA, IPM, GRP, FLP, WSIP

For information on recertification, tests, judging, sponsorship opportunities and more, visit **cnlagetcertified.ca**







REGISTER NOW START TRAINING TODAY!

What is Apprenticeship?

Apprenticeship is a recognized form of post-secondary education and training that provides hands-on, industry-specific knowledge and skills to employees in the profession.

Apprentices learn skills in the classroom during the winter months (at any of four colleges across the province) and work on-the-job with employers to complete a skills training log book. Upon successful completion of the program, apprentices become Red Seal certified!

REGISTRATION IS EASY

Let the LO Apprenticeship Team support you from start to finish. To register, or for more information: info@horticulturetechnician.ca













landscape ontario.com

Your Landscape Ontario Membership Working for you!

Peer to Peer Program ATTEND THE NEXT PEER 2 PEER SESSION AND CONNECT WITH GREEN PROFESSIONALS LIKE YOURSELF: HORTTRADES.COM/P2P

JOIN A CHAPTER BOARD OR SECTOR GROUP AND IMPACT YOUR LOCAL EVENTS: HORTTRADES.COM/COMMUNITY





STAY UP-TO-DATE ON ALL CHAPTER & SECTOR EVENTS AT HORTTRADES.COM/EVENT

NOT A MEMBER YET? SIGN- UP TODAY AT HORTTRADES.COM/BECOME-A-MEMBER



CONNECT WITH US ABOUT YOUR LANDSCAPE ONTARIO MEMBERSHIP AT MEMBERSHIP@LANDSCAPEONTARIO.COM OR 1-800-265-5656

2021-2022 ONLINE LEARNING

SESSION LINEUP AT-A-GLANCE

Sessions are listed in date and time order. For full description details and pricing see **HortTrades.com/Professional-Development-Online**

NOVEMBER - DECEMBER 2021 ONLINE SESSIONS

SESSION	DATE AND TIME	PRESENTER
THERE ARE NO INDOOR PLANTS	Tues, November 23 10:00 - 11:00 a.m.	Ken Brown, Gardening Enjoyed
INVASIVE SPECIES IN ONTARIO	Wed, November 24 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist
TREAT THE COMPANY AS A COMPANY AND THE FAMILY AS THE FAMILY	Thurs, November 25 10:00 - 11:00 a.m.	Phil Kriszenfeld, Transitions Mediation and Consulting Group
JAPANESE STYLE GARDENS	Tues, December 7 10:00 - 11:00 a.m.	Robert Pavlis, Aspen Grove Gardens
INTEGRATING WATER FEATURES SERIES BY RANDY TUMBER *Different price	Session package includes design, construction, rocks, and placement along with liners and leaks. Sessions can also be viewed individually: • Designing - Successfully Integrating Water Features Into the Landscape • Construction - Successfully Integrating Water Features Into the Landscape • Rocks and Placement - Successfully Integrating Water Features Into the Landscape • Liners and Leaks - Successfully Integrating Water Features Into the Landscape	

JANUARY 2022 ONLINE SESSIONS

MEASURING THE BOSS'S PERFORMANCE	Wed, January 26 10:00 - 11:00 a.m.	Jacki Hart, Consulting By Hart
GROW YOUR BUSINESS BY KNOWING YOUR NUMBERS	Thurs, January 27 10:00 - 11:00 a.m.	Jacki Hart, Consulting By Hart
PLANT NAMES AND WHY THEY ARE IMPORTANT	Fri, January 28 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist
INTRODUCTION TO DYNASCAPE - THREE PART SERIES *Different price	Mon, January 31 1:00 - 2:00 p.m. Mon, February 7 1:00 - 2:00 p.m. Mon, February 14 1:00 - 2:00 p.m.	Beth Edney, Designs By the Yard

2022 ONLINE LEARNING

FEBRUARY 2022 ONLINE SESSIONS

SESSION	DATE AND TIME	PRESENTER
KNOWING THE RIGHT SOIL TO PICK	Tues, February 1 10:00 - 11:00 a.m.	Robert Pavlis, Aspen Grove Gardens
LIGHTING 101: LIGHT AND PHOTOMETRICS	Tues, February 1 1:00 - 2:00 p.m.	John Higo, Turf Care Products Canada
A TEAM LIKE NO OTHER - HOW TO GET THERE	Wed, February 2 10:00 - 11:00 a.m.	Jacki Hart, Consulting By Hart
CREATING YOUR SALES SUCCESS FORMULA	Wed, February 2 1:00 - 2:00 p.m.	Andrew Wall, Sandler Training
ANNUALS - THE NEW, THE FAVOURITES, THE UNDERAPPRECIATED, AND THE MIMICS	Thurs, February 3 10:00 - 11:00 a.m.	Rodger Tschanz, University of Guelph
LANDSCAPE DRAINAGE: GUIDELINES AND TERMINOLOGY	Thurs, February 3 1:00 - 2:00 p.m.	Tony Lombardi, Dr. Landscape
COMMON NATIVE PLANTS AND THEIR ID BY PLANT NAME	Fri, February 4 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist
AN INTRODUCTION TO TREE BIOLOGY, HEALTH AND STRESS	Fri, February 4 1:00 - 2:00 p.m.	Todd Irvine, MFC, MA, ISA Certified Arborist
SIMPLY SHRUBS	Mon, February 7 10:00 - 11:00 a.m.	Sean James, Sean James Consulting
DIG A LITTLE DEEPER, UNDERSTANDING SOILS	Tues, February 8 10:00 - 11:00 a.m.	Robert Pavlis, Aspen Grove Gardens
COMMON TREES AND SHRUBS AND THEIR ID BY PLANT NAME	Wed, February 9 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist
BUILDING WINNING TEAMS: KEEP THEM AND TRAIN THEM TO SUCCEED	Thurs, February 10 10:00 - 11:00 a.m.	Rob Redden, In-Lite Design Corporation
WHAT WE USED TO KILL: CATERPILLARS AND THEIR HOST PLANTS	Mon, February 14 10:00 - 11:00 a.m.	Sean James, Sean James Consulting
LIGHTING 101: BASIC DESIGN TECHNIQUES	Tues, February 15 10:00 - 11:00 a.m.	John Higo, Turf Care Products Canada

SESSION LINEUP AT-A-GLANCE

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FEBRUARY 2022 ONLINE SESSIONS			
SESSION	DATE AND TIME	PRESENTER	
TEAM LEADER TRAINING - THREE PART SERIES *Different price	Tues, February 15 1:00 - 2:00 p.m. Thurs, February 17 1:00 - 2:00 p.m. Tues, February 22 1:00 - 2:00 p.m.	Kater Seaver, Kate's Garden	
HOW TO BUILD A HAPPY, PRODUCTIVE TEAM	Wed, February 16 1:00 - 2:00 p.m.	Andrew Wall, Sandler Training	
SHADE GARDENING IS ACTUALLY AN OPPORTUNITY	Wed, February 16 10:00 - 11:00 a.m.	Ken Brown, Gardening Enjoyed	
THE HOW-TO'S OF TREE SELECTION, PLANTING AND SPACING	Thurs, February 17 10:00 - 11:00 a.m.	Todd Irvine, MFC, MA, ISA Certified Arborist	
GROUNDCOVERS, LIVING ALTERNATIVES TO ASPHALT	Tues, February 22 10:00 - 11:00 a.m.	Ken Brown, Gardening Enjoyed	
PLANT CHOICES: NATIVAR, EXOTIC, INVASIVE. WORKING TOWARD ENVIRONMENTALLY SUSTAINABLE LANDSCAPES	Wed, February 23 10:00 - 11:00 a.m.	Cathy Kavassalis, Horticulturist	
COMPANY CULTURE: THE KEY TO EMPLOYEE LOYALTY - THREE PART SERIES *Different price	Wed, February 23 1:00 - 2:00 p.m. Mon, February 28 1:00 - 2:00 p.m. Fri, March 4 10:00 - 11:00 a.m.	Greg Wildeboer, Whispering Pines Landscape	
ANNUALS, PERENNIALS, NATIVES, AND TROPICALS FOR CREATIVE CONTAINER APPLICATIONS	Thurs, February 24 10:00 - 11:00 a.m.	Rodger Tschanz, University of Guelph	
LANDSCAPE DESIGNER'S STUDIO - PRINCIPLES *Different price	Thurs, February 24 9:00 - 3:30 p.m.	Beth Edney, Design By the Yard	
NEW: A blended session/seminar. Participants can choose to participate online or attend in class at LO.			
INTRODUCTION TO GROWING VEGETABLES	Fri, February 25 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist	
PROUD OF MY PRUNING	Mon, February 28 10:00 - 11:00 a.m.	Sean James, Sean James Consulting	

2022 ONLINE LEARNING

MARCH 2022 ONLINE SESSIONS			
SESSION	DATE AND TIME	PRESENTER	
LIGHTING 101: INSTALLATION	Tues, March 1 10:00 - 11:00 a.m.	John Higo, Turf Care Products	
UNWANTED WEEDS AND THEIR ID BY PLANT NAME	Wed, March 2 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist	
PROTECTING TREES DURING LANDSCAPE CONSTRUCTION AND MAINTENANCE	Wed, March 2 1:00 - 2:00 p.m.	Todd Irvine, MFC, MA, ISA Certified Arborist	
LEADING YOUR COMPANY TO GROW AND PROSPER	Thurs, March 3 10:00 - 11:00 a.m.	Andrew Wall, Sander Training	
AGGREGATES, SOIL CONDITIONS, AND DRAINAGE EFFICIENCY	Thurs, March 3 1:00 - 2:00 p.m.	Tony Lombardi, Dr.Landscape	
WHAT TO DO WITH A DOWNPOUR	Mon, March 7 10:00 - 11:00 a.m.	Sean James, Sean James Consulting	
LANDSCAPE CONSTRUCTION DRAWING - TWO PART SERIES *Different price	Mon, March 7 1:00 - 2:00 p.m. Mon, March 14 1:00 - 2:00 p.m.	Beth Edney, Designs By the Yard	
UNDERSTANDING AND THE NOT-SO-COMMON PERENNIAL	Tues, March 8 10:00 - 11:00 a.m.	Robert Pavlis, Aspen Grove Gardens	
5 KEY STEPS TO AN EFFICIENT MORNING ROLLOUT	Tues, March 8 1:00 - 2:00 p.m.	Greg Wildeboer, Whispering Pines Landscaping	
COMMON PERENNIALS AND THEIR ID BY PLANT NAME	Wed, March 9 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist	
BUG AND DISEASES ARE ALWAYS A CHALLENGE	Thurs, March 10 10:00 - 11:00 a.m.	Ken Brown, Gardening Enjoyed	

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MARCH 2022 ONLINE SESSIONS			
SESSION	DATE AND TIME	PRESENTER	
SOAK AWAY PITS AND SUBGRADE DRAINAGE SYSTEMS	Thurs, March 10 1:00 - 2:00 p.m.	Tony Lombardi, Dr. Landscape	
CHAINSAW MAINTENANCE	Fri, March 11 10:00 - 11:00 a.m.	Representative from Total Rescue	
STRATEGIC PLANNING: TAKE YOUR BUSINESS TO A NEW AND BETTER PLACE	Mon, March 14 10:00 - 11:00 a.m.	Peter Wright, The Planning Group	
INVASIVE SPECIES IN ONTARIO	Wed, March 16 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist	
THE UNDISCOVERED WORLD OF DYNASCAPE: SOCIAL/LEARNING EVENT *Different price	Mon, March 21 1:00 - 4:00 p.m.	Beth Edney, Designs By the Yard	
THE THREE TENORS + 1	Tues, March 22 10:00 - 11:00 a.m.	Ken Brown, Gardening Enjoyed	
DESIGNING VEGETABLE GARDENS FOR URBAN SPACES	Wed, March 23 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist	
LANDSCAPE DESIGN PRACTICE-CHARGING FOR DESIGNS	Mon, March 28 1:00 - 2:00 ρ.m.	Beth Edney, Designs By the Yard	
THE VEGETABLE - PLANTING AND MAINTENANCE	Wed, March 30 10:00 - 11:00 a.m.	Jodi Healy, Horticulturist	

SEMINARS

Refer to HortTrades.com/Seminars for complete seminar details.

BUSINESS DEVELOPMENT			
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)
NEW FAMILY BUSINESSES: STRATEGIES FOR SEPARATING THE COMPANY FROM THE FAMILY	Family businesses provide a feeling of togetherness, however, differences in opinion can wreak havoc on relationships. Participants will learn strategies for separating the company from the family.	LBM138 (MILTON) Landscape Ontario, Milton Tues, February 8 9:00 a.m 3:30 p.m. Instructor: Phil Kriszenfeld, Transitions Mediation and Consulting Group	LO Member: \$138 Potential Member: \$264
NEW CREATING YOUR SALES SUCCESS FORMULA CLHM	Sales can be fun and effective! Participants will practice how to effectively qualify and close sales with an "equal business stature" that maximizes time and results.	LBM141 (MILTON) Landscape Ontario, Milton Fri, February 11 9:00 a.m 2:00 p.m. Instructor: Andrew Wall, Sandler Training	LO Member: \$106 Potential Member: \$203
NEW HOW TO BUILD A HAPPY, PRODUCTIVE TEAM CLHM	Managers and team leaders will learn how to get the best from their team through a system and process that accomplishes these objectives.	LBM142 (MILTON) Landscape Ontario, Milton Tues, February 22 9:00 a.m 2:00 p.m. Instructor: Andrew Wall, Sandler Training	LO Member: \$106 Potential Member: \$203
NEW IS YOUR MONEY SLIPPING THROUGH YOUR FINGERS?	Financials, staying on top of them, reviewing them regularly and knowing how to interpret them will lead to less stress, better decision making, and more profit.	LBM144 (MILTON) Landscape Ontario, Milton Wed, February 23 9:00 a.m 2:00 p.m. Instructor: Grant Harrison, Nextra Consulting	LO Member: \$106 Potential Member: \$203
NEW BUILDING WINNING TEAMS: HIRE THEM, COACH THEM AND TRAIN THEM TO SUCCEED! CLHM	Learn how to get the most out of team members, while keeping them engaged, motivated and productive.	LBM139 (MILTON) Landscape Ontario, Milton Thurs, February 24 9:00 a.m 3:30 p.m. Instructor: Rob Redden, In-Lite Design Corporation	LO Member: \$138 Potential Member: \$264

BUSINESS DEVELOPMENT FEE LOCATION **SEMINAR DESCRIPTION** (HST not AND INFORMATION included) LBM145 (MILTON) **NEW** Join us for Build a Better 10 Landscape Ontario, Milton 5 COMMON MISTAKES Business where you'll learn Member: **BUSINESS OWNERS MAKE** about five common mistakes Tues, March 1 \$106 business owners make and 9:00 a.m. - 2:00 p.m. Potential what to do about them Instructor: Member: Grant Harrison. \$203 Nextra Consulting LS028 (MILTON) 10 **SUPERVISOR** Supervisors play a critical role in workplace health Member: Landscape Ontario, Milton RESPONSIBILITIES and safety. This seminar is Fri, March 4 \$168.50 AND DUE DILIGENCE designed to equip supervisors 9:00 a.m. - noon Potential (Lunch not included) **CLHT CLHM** with the knowledge to Member: understand their legal duties. Instructor: \$275 their role as a leader and the Kristin Hoffman, WSPS key concept of due diligence. **NEW** Attendees will gain insight on LBM140 (MILTON) LO **ESTABLISH A SOLID** how to navigate some key Landscape Ontario, Milton Member: **BUSINESS FOUNDATION:** business areas, along with Thurs, March 10 \$138 A RETAILER'S PERSPECTIVE ideas to adapt to today's new 9:00 a.m. - 3:30 p.m. Potential normal Instructor: Member: Art Vanden Enden. \$264 Sheridan Nurseries THE EFFECTIVE This seminar goes beyond LS020 (MILTON) 10 SUPERVISOR: BUILDING awareness of the legal Landscape Ontario, Milton Member: STRATEGIES FOR SUCCESS roles and responsibilities of Tues.-Wed, March 15-16 \$434.50 supervisors, and engages 9:00 a.m. - 3:30 p.m. Potential **CLHT CLHM ISA** participants in identifying Instructor: Member: real-life challenges and Kristin Hoffman, WSPS \$715 solutions Looking for ways to tighten LBM136 (MILTON) 10 **NEW PROFITABILITY BEGINS** your company's morning Landscape Ontario, Milton Member: \$138 routine? Get tips to improve Thurs, March 17 BEFORE 7 A.M.: efficiency in your yard and 9:00 a.m. - 3:30 p.m. THE KEY TO A SUCCESSFUL Potential get crews on the road and to Instructor: MORNING ROLLOUT Member: clients' properties faster. Greg Wildeboer, \$264 Whispering Pines **CLHM** Landscaping LBM143 (MILTON) LO **NEW** Business growth happens LEADING YOUR COMPANY when a clear plan is created, Landscape Ontario, Milton Member: TO GROW AND PROSPER shared and executed. Do you Fri. March 18 \$106 have one? This seminar will 9:00 a.m. - 2:00 p.m. Potential **CLHM** help owners and managers Instructor: Member: gain the insights on how to Andrew Wall,

create one.

\$203

Sandler Training

	CERTIFICATION			
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)	
CERTIFIED IRRIGATION TECHNICIAN PREP SEMINAR (CIT) WSIP	This seminar will help prepare individuals wishing to take the Irrigation Association's CIT exam.	LI010 (MILTON) Landscape Ontario, Milton Mon-Tues, April 4-5 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk, CLWM, CID, CIC, CLIA, WCP	LO Member: \$275 Potential Member: \$528	
	EQUIPMENT			
NEW MASTERING COMMERCIAL VEHICLE LAWS AND THE ROADSIDE INSPECTION	This two-part seminar will provide the information needed to stay complaint with commercial vehicle legislation in Ontario, including how to navigate the CVOR system and offer hands-on demonstrations of a standard roadside inspection.	LE009 (MILTON) Landscape Ontario, Milton Same seminar, two dates offered: A) Mon, March 7 9:00 a.m 2:00 p.m. (approx.) B) Wed, March 9 9:00 a.m 2:00 p.m. (approx.) Instructor: Representative from Tri-Shield	LO Member: \$106 Potential Member: \$203	
OWNER/OPERATOR EQUIPMENT SEMINAR CLHT	This seminar is designed for the landscape contractor equipment operator and/ or owner. Participants are instructed in safety, maintenance theory and practice as it relates to the most popular landscape contractor equipment.	LE008 (MILTON) WPE Landscape Equipment, 151 Hwy 5, Dundas For directions only, call 905-628-3055 Wed, February 23 9:00 a.m 3:30 p.m. (Lunch not included) Instructor: Representative from WPE Equipment	LO Member: \$138 Potential Member: \$264	

EQUIPMENT			
SEMINAR	DESCRIPTION		
CHAINSAW TRAINING CLHT	To promote the safety of landscape professionals using chainsaws, the MLTSD requires training on safe chainsaw operation by a competent instructor. This two-day seminar satisfies that requirement.		
	LOCATION AND INFORMATION	FEE (HST not included)	
	LS004-LN (LONDON) - Location TBA (refer to website) Sat-Sun, March 26-27 9:00 a.m 4:00 p.m. (Lunch not included) Instructor: Rick MacKinnon, Davey Tree Service	LO Member: \$275 Potential Member: \$528	
	LSO04 (MILTON) - Landscape Ontario, Milton Same seminar, two dates offered: A) Mon-Tues, March 28-29 B) Thurs-Fri, March 31-April 1 Instructors: Davey Tree Service representative, Total Rescue representative	LO Member: \$200 Potential Member: \$385	
	DETAILS FOR MILTON Day 1, 9:00 a.m 3:30 p.m. (Lunch included) Day 2, 9:00 a.m noon approx. (Lunch not included)		
COMPACT EXCAVATOR SAFE OPERATOR TRAINING	This seminar covers the fundamentals of daily maintenance, machine controls, safe operating practices/techniques and legal considerations for compact excavators found on many job-sites.		
IRAIIIIII	LOCATION AND INFORMATION	FEE (HST not included)	
	LEOO4-DU (OSHAWA) Herc Rentals, 411 Bloor St. West, Oshawa For directions only, call 905-404-8411 Tues, March 15	LO Member: \$190 Potential Member: \$265	
	LEO04 (ETOBICOKE) Herc Rentals, 35 Claireville Dr., Etobicoke For directions only, call 416-679-4173 Same seminar, two dates offered: A) Wed, March 23 B) Wed, April 6		
	LE004-GH (HAMILTON) Herc Rentals, 2418 Barton St. East, Hamilton For directions only, call 905-545-2233 Mon, March 28		
	DETAILS FOR ALL LOCATIONS Instructor: Bruce Hannah, Herc Rentals 9:00 a.m 2:00 p.m. (approx.) (Lunch not included)		

EQUIPMENT		
SEMINAR	DESCRIPTION	
SKID STEER CERTIFICATION TRAINING CLHT	This is a seminar for individuals who want to learn how to operate a skid steer safely and correctly. Instruction will include basic operator safety, inspection, and equipment features in accordance with applicable OHSA and regulations and equipment manufacturers' guidance.	
<u> </u>	LOCATION AND INFORMATION	FEE (HST not included)
	LS003-DU (OSHAWA) Herc Rentals, 411 Bloor St. West, Oshawa For directions only, call 905-404-8411 Thurs, March 17	LO Member: \$190 Potential Member: \$265
	LS003 (ETOBICOKE) Herc Rentals, 35 Claireville Dr., Etobicoke For directions only, call 416-679-4173 Same seminar, two dates offered: A) Thurs, March 24 B) Tues, April 5	
	LS003-GH (HAMILTON) Herc Rentals, 2418 Barton St. East, Hamilton For directions only, call 905-545-2233 Tues, March 29	
	LS003-KW (CAMBRIDGE) Herc Rentals, 500 Collier Macmillan Dr., Cambridge For directions only, call 519-624-7940 Wed, March 30	
	DETAILS FOR ABOVE LOCATIONS 9:00 a.m 2:00 p.m. (Lunch not included) Instructor: Bruce Hannah, Herc Rentals	
	LS003-LN (THAMESFORD) Huron Tractor, 37 Elgin Rd., Thamesford For directions only, call 519-285-3845 Wed, March 23 9:00 a.m 2:00 p.m. (Lunch not included) Instructor: Representative from Martin's Lift Truck Service	LO Member: \$135 Potential Member:\$190

GROUNDS MAINTENANCE FEE LOCATION SEMINAR **DESCRIPTION** (HST not AND INFORMATION included) **MAINTENANCE AND SAFETY** This day will benefit new LM202 (MILTON) 10 OF TOOLS AND EQUIPMET employees and is particularly WPE Landscape Equipment, Member: suited for those with 3165 Unity Dr., Unit 4, \$138 **CLHT** some industry experience. Mississauga Potential Participants should come For directions only, call Member: prepared for some hands-on 905-569-2055 \$264 learning. Mon, February 28 9:00 a.m. - 3:30 p.m. (Lunch not included) Instructor: Representative from WPE Equipment For the novice, day two LM203 (MILTON) LO **ESSENTIAL GROUNDS** Member: **MAINTENANCE PRACTICES** of Grounds Maintenance Landscape Ontario, Milton Week offers participants the Tues, March 1 \$138 **CLHT CLHM IPM** opportunity to experience 9:00 a.m. - 3:30 p.m. Potential everything the grounds Instructor: Member: maintenance profession Bruce Peart, \$264 encompasses. Growing Concerns Vital to a successful LM201 (MILTON) **FUNDAMENTALS OF** 10 **CUSTOMER SERVICE AND** operation, this seminar covers Landscape Ontario, Milton Member: Wed, March 2 \$138 the customer service and **SAFETY** safety aspects of working in 9:00 a.m. - 3:30 p.m. Potential **CLHT CLHM** the ground's maintenance Instructor: Member: field Jeff Lowartz CLHT. \$264 CSL Group ANNUALS AND PERENNIALS LM204 (MILTON) LO Day four involves the basics Member: IN GROUNDS MAINTENANCE of plant identification (annuals Landscape Ontario, Milton and perennials), how to plan Thurs, March 3 \$193 **CLHT CLD** 9:00 a.m. - 3:30 p.m. for site planting, a review of Potential locations and conditions as Instructor: Member: well as care needs. Note: Bruce Peart, \$275 There is some hands-on Growing Concerns learning. **GROUNDS MAINTENANCE** Wrapping up the week-long LM205 (MILTON) LO program, day five will go over Member: TURF, PRUNING AND Landscape Ontario, Milton the art of planting, pruning Fri. March 4 **GENERAL STANDARDS** \$138 and turfgrass. Weather 9:00 a.m. - 3:30 p.m. Potential CLHT permitting, participants should Instructor: Member: bring secateurs for outdoor Bruce Peart. \$264

pruning.

Growing Concerns

IRRIGATION

	IRRIGATION		
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)
IRRIGATION SYSTEMS: THE ABCS CLHT CIT WSIP	An introduction to irrigation systems for landscape applications. Emphasis is placed on irrigation components, what they look like, how they work and how parts go together to create a system.	LIOO3 (MILTON) Landscape Ontario, Milton Mon, March 21 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264
INSTALLATION STEPS AND PRACTICES: BUILD A SYSTEM CIC WSIP	By day's end you will have helped construct a PVC rotor system, a poly pipe spray system and a basic drip (low volume) irrigation station — all operated electrically from the controller you will install with a rain sensor that you wire up and test.	LIOO5 (MILTON) Landscape Ontario, Milton Tues, March 22 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264
IRRIGATION COMPONENT REPAIR AND TROUBLESHOOTING CLHT CIC WSIP	This seminar is for both new and experienced irrigation personnel, covering the most common problems and how to analyze them on the job.	LIOO6 (MILTON) Landscape Ontario, Milton Wed, March 23 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264
CONTROLLERS, SENSORS AND SCHEDULING CLHT CIC WSIP	Participants will learn about basic scheduling of an irrigation controller (timer) and how to program the scheduling problems that occur many times throughout the day.	LIOO7 (MILTON) Landscape Ontario, Milton Thurs, March 24 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264
ELECTRICAL TROUBLESHOOTING FOR IRRIGATION SYSTEMS CLHT WSIP	This hands-on seminar will cover what you need to know, and the equipment needed to analyze, troubleshoot, locate problems, repair them and get things working.	LIO20 (MILTON) Landscape Ontario, Milton Fri, March 25 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264
BIDDING AND ESTIMATING: HOW TO RUN PROFITABLE IRRIGATION PROJECTS CLHM WSIP	This seminar will help participants learn how to do material takeoffs, work out overhead costs, and steps required when submitting a price for residential and commercial irrigation work.	LIO11 (MILTON) Landscape Ontario, Milton Mon, March 28 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264

IRRIGATION							
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)				
IRRIGATION BOOT CAMP WSIP	This fast-paced, hands- on seminar is an overview for those with at least two seasons of irrigation experience or have attended seminar LIOO3.	LIO26 (MILTON) Landscape Ontario, Milton Same seminar, two dates offered: A) Wed-Thurs, February 16-17 9:00 a.m 3:30 p.m. B) Tues-Wed, March 29- 30 9:00 a.m 3:30 p.m. Instructors: Steve Hernandez CIT, Eco Springs Irrigation Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$275 Potential Member: \$528				



IRRIGATION							
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)				
IRRIGATION DESIGN: AN INTRODUCTION CID WSIP	This hands-on introductory seminar is for those wanting to learn how to design an irrigation system.	LI015 (MILTON) Landscape Ontario, Milton Thurs, March 31 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264				
DRIP IRRIGATION: WATER CONSERVATION WISE CLHT CIC WSIP	Participants will learn what is involved in designing a low volume irrigation system or station along with basic irrigation design principles.	LIO23 (MILTON) Landscape Ontario, Milton Fri, April 1 9:00 a.m 3:30 p.m. Instructor: Lorne Haveruk CLWM, CID, CIC, CLIA, WCP	LO Member: \$138 Potential Member: \$264				
INTEG	GRATED PEST MANAGEN	MENT (IPM)					
NEW NEMATODES: THE UNDERCOVER HEROES OF LAWNCARE CLHT	This seminar focuses on natural controls for various turf grass pests, debunking the myth that natural controls are ineffective.	TM014 (MILTON) Landscape Ontario, Milton Fri, March 18 9:30 a.m 12:30 p.m. (Lunch not included) Instructor: John Robertson, Natural Insect Control	LO Member: \$63.50 Potential Member: \$121.80				
NEW IPM FOR WOODY PLANTS: BLIGHTS AND OVERSIGHTS CLHT ISA IPM	Wish you were more effective at detecting, identifying and managing disease and abiotic disorders on outdoor woody ornamentals? Then this is the seminar for you!	TM012 (MILTON) Landscape Ontario, Milton Wed, March 30 9:00 a.m 3:30 p.m. Instructor: Jennifer Llewellyn OMAFRA	\$149 Potential Member:				
NEW IPM FOR WOODY PLANTS: BUGS AND THUGS CLHT ISA IPM	This popular seminar will give you a much greater understanding and familiarity of Ontario woody plant pests and a solid set of resources that will make you your clients "Guru."	TM013 (MILTON) Landscape Ontario, Milton Wed, April 6 9:00 a.m 3:30 p.m. Instructor: Jennifer Llewellyn OMAFRA	LO Member: \$149 Potential Member: \$275				

LANDSCAPE CONSTRUCTION

SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)
NEW WORKING WITH NATURAL STONE	This hands-on two-day introductory seminar is suitable for those seeking greater insight and skill development in the art of natural stone.	LCO67 (MILTON) Landscape Ontario, Milton Wed-Thurs, February 2-3 9:00 a.m 3:30 p.m. Instructor: Menno Braam, Whistling Dwarf Stonework	LO Member: \$385 Potential Member: \$550
PAVING YOUR WAY TO PERFECT INTERLOCK CLHT	This hands-on seminar is geared toward individuals looking to develop or improve the practical skills of paving stone installation.	LCO14 (MILTON) Landscape Ontario, Milton Mon, February 7 9:00 a.m 3:30 p.m. Instructor: Ryan Heath CLHM, CLHT, Betz Pools Ltd.	LO Member: \$195 Potential Member: \$275
FUNDAMENTALS OF WORKING WITH FLAGSTONE	This hands-on, two-day introductory seminar is suitable for those seeking greater insight and skill development in the art of flagstone.	LCO68 (MILTON) Landscape Ontario, Milton Wed-Thurs, February 9-10 9:00 a.m 3:30 p.m. Instructor: Menno Braam, Whistling Dwarf Stonework	LO Member: \$385 Potential Member: \$550
PRECAST RETAINING WALLS FROM THE GROUND UP	Learn all there is to know about building retaining walls during this two-day, hands-on seminar.	LCO40 (MILTON) Landscape Ontario, Milton Mon-Tues, February 14-15 9:00 a.m 3:30 p.m. Instructor: Ryan Heath CLHM, CLHT, Betz Pools Ltd.	LO Member: \$385 Potential Member: \$550
LANDSCAPE LIGHTING 101	This seminar is for the beginner or novice who is interested in learning more about landscape lighting, or thinking of adding landscape lighting to his business offering.	LC059 (MILTON) Landscape Ontario, Milton Tues, March 15 9:00 a.m 3:30 p.m. Instructor: John Higo, Turf Care Products Canada	LO Member: \$138 Potential Member: \$264
LASER LEVELS, SPOT AND JOB SITE ELEVATION LAYOUTS CLD CLHT	Participants will practice using laser levels to gather information to be used inclass to translate into a site plan. Participants should dress for outdoor site measurement and spot elevation collection.	LCO58 (MILTON) Landscape Ontario, Milton Tues, March 22 9:00 a.m 3:30 p.m. Instructor: Tony Lombardi CLD, Dr. Landscape	LO Member: \$192.50 Potential Member: \$275

Refer to HortTrades.com/Seminars for complete seminar details.

LANDSCAPE DESIGN FEE LOCATION **SEMINAR** DESCRIPTION (HST not AND INFORMATION included) This two-day seminar LD024 (MILTON) 10 SKETCHUP: AN INTRODUCTION introduces new and Landscape Ontario, Milton Member: inexperienced users to Wed-Thurs, \$275 the basics of SketchUp, as February 2-3 Potential applied to the activities of a 9:00 a.m. - 3:30 p.m. Member: landscape designer. Instructor: \$528 Mansoor Ma, LANDinc SKETCHUP: This seminar is a follow-up LD026 (MILTON) LO Member: AN INTERMEDIATE SEMINAR to the Introductory SketchUp Landscape Ontario, Milton seminar, or for users who Wed-Thurs, \$275 can competently model and February 9-10 Potential present a simple landscape 9:00 a.m. - 3:30 p.m. Member: design. Instructor: \$528 Mansoor Ma, LANDinc **NEW** This seminar is for new LD047 (MILTON) IN CLASS: landscape and garden In-class: Landscape 10 LANDSCAPE DESIGNER'S STUDIO - PRINCIPLES designers that would like Ontario, Milton Member: some formal training in \$138 OLO64 (Zoom) CLD design. Potential Online Learning: Zoom Member: link will be sent prior to \$264 session date ONLINE: Thurs, February 24 LO 9:00 a.m. - 3:30 p.m. Member: **IMPORTANT:** This is a blended seminar/session. Instructor: \$118 Participants can attend in-class at LO or online via Zoom. Beth Edney CLD, Refer to HortTrades.com/seminars or HortTrades.com/ Potential Designs by the Yard professional-development-online for full details. Member: \$244 This seminar is intended LD025 (MILTON) INTRODUCTION LO TO DYNASCAPE for landscape designers or Landscape Ontario, Milton Member: contractors of all experience Mon. February 28 \$138 levels. 9:00 a.m. - 3:30 p.m. Potential Instructor: Member: Beth Edney CLD, \$264 Designs by the Yard

LANDSCAPE DESIGN						
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)			
NEW AN INTRODUCTION TO REALTIME LANDSCAPING ARCHITECT PROGRAM	This seminar is an introduction program. It combines the functions of 2D programs, such as AutoCAD and DynaScape, and 3D programs, such as SketchUp, producing both types of the images simultaneously. Some experience with this is helpful but not required.	LD024 (MILTON) Landscape Ontario, Milton Tues-Wed, March 8-9 9:00 a.m 3:30 p.m. Instructor: Kari Tolppanen, Lawrence Park Complete Garden Centre	LO Member: \$275 Potential Member: \$528			



The Fusion Landscape Professional (FLP) Certification Program provides professionals with the knowledge to design, install and maintain water-efficient landscapes that optimize lot level stormwater management and enhance the environment.

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PLANTS

SEMINAR	SEMINAR DESCRIPTION		FEE (HST not included)
PERENNIAL ID: THE DESIRED AND THE UNINVITED CLHT	This seminar will demystify the identification of perennials and weeds in the landscape.	LPO56 (MILTON) Landscape Ontario, Milton Wed, February 23 9:00 a.m 3:30 p.m. Instructor: Jodi Healy, Horticulturalist	LO Member: \$138 Potential Member: \$264
NEW CREATING CONTAINERS THAT PERFORM CLHT	A seminar for those who have an interest in container gardening or are looking to start. Exploring exciting combinations, drought tolerance, pest tolerance, different light exposure, colour combinations, texture, and size.	LP057 (MILTON) Landscape Ontario, Milton Fri, March 11 9:00 a.m noon (Lunch not included) Instructor: Rodger Tschanz, University of Guelph	LO Member: \$63.50 Potential Member: \$121.80
NEW TEXTURE WORKHORSES: SEDGES AND GRASSES CLHT	Grasses offer interest throughout the year, increase biodiversity and offer sound and movement. Horizons will be broadened.	LP058 (MILTON) Landscape Ontario, Milton Mon, March 14 9:00 a.m. – noon (Lunch not included) Instructor: Sean James, FLP, Sean James Consulting and Design	LO Member: \$63.50 Potential Member: \$121.80
NEW INVASIVE SPECIES IN ONTARIO CLHT CLD	In this seminar we will look at how to identify common invasive species in Ontario by comparing them to their native look alike.	LP059 (MILTON) Landscape Ontario, Milton Fri, March 25 9:00 a.m. – noon (Lunch not included) Instructor: Jodi Healy, Horticulturist	LO Member: \$63.50 Potential Member: \$121.80
	SAFETY AND FIRST A	AID	
SAFETY, HEALTH AND THE LAW CLHM	This one-day seminar is designed to increase awareness and working knowledge of Ontario's Occupational Health and Safety Act and regulations. LSO33 (MILTON) Landscape Ontario, Milt Thurs, February 17 9:00 a.m 3:30 p.m. Instructor: Kristin Hoffman, WSPS		LO Member: \$240 Potential Member: \$275

	SAFETY AND FIRST A	AID	
SEMINAR	SEMINAR DESCRIPTION LOCATION AND INFORMATION		FEE (HST not included)
STANDARD FIRST AID WITH CPR LEVEL C CLHT CLD CLHM ISA FLP	Practical first aid course meets government requirements and prepares participants to administer first aid for common landscape injuries. Every landscape crew must have one person with first aid training to assist injured workers. Participants should bring a blanket.	LS007 (MILTON) Landscape Ontario, Milton Mon-Tues, April 4-5 8:30 a.m 4:30 p.m. Instructor: Representative from SAJE VitalSigns	LO Member: \$160 Potential Member: \$292
EMERGENCY FIRST AID, CPR C AND AUTOMATED EXTERNAL DEFIBRILLATION (AED) CERTIFICATION CLHT CLD CLHM ISA FLP	Designed to give participants a general overview of first aid. Participants will learn how to think and react in an emergency until medical help arrives. This seminar is suitable for those working as first responders in their workplace.	LSO26 (MILTON) Landscape Ontario, Milton Wed, April 6 8:30 a.m 4:30 p.m. Instructor: Representative from SAJE VitalSigns	LO Member: \$110 Potential Member: \$236
WHMIS 2015 CLHT ISA	By law, all workers must receive Workplace Hazardous Material Information System (WHMIS) training every year under the <i>Occupational Health and Safety Act</i> . Participants will come away able to identify and apply key responsibilities, keeping them current in their work environment.	LS023 (MILTON) Landscape Ontario, Milton Thurs, April 7 9:00 a.m 10:30 a.m. (approx.) (Lunch not included) Instructor: Representative from SAJE VitalSigns	LO Member: \$52 Potential Member: \$74
	TREES		
INTRODUCTION TO TREE AND SHRUB PRUNING CLHT	This seminar includes both classroom and hands-on instruction outdoors to develop skill and confidence in pruning basics.	LA003 (MILTON) Landscape Ontario, Milton Same seminar, two dates offered: A) Fri, March 11 9:00 a.m 3:30 p.m. B) Fri, April 1 9:00 a.m 3:30 p.m. Instructor: Todd Irvine MFC, MA, ISA Certified Arborist	LO Member: \$138 Potential Member: \$264

	TREES			
SEMINAR	DESCRIPTION	LOCATION AND INFORMATION	FEE (HST not included)	
BELOW THE GROUND: INTRODUCTION TO SOILS AND TREE ROOTS CLHT CLD FLP ISA	An introductory seminar for anyone working with trees who wants to understand how roots grow and the importance of healthy soils.	LA005 (MILTON) Landscape Ontario, Milton Mon, March 14 9:00 a.m 3:30 p.m. Instructor: Todd Irvine MFC, MA, ISA Certified Arborist	LO Member: \$138 Potential Member: \$264	
NEW CANKERS: WHAT THEY ARE AND WHY YOU SHOULD CARE CLHT ISA	Learn to identify, understand and mitigate cankers — a common fungal problem in nurseries, new plantings and mature trees.	LA011 (MILTON) Landscape Ontario, Milton Thurs, March 17 9:00 a.m 3:30 p.m. Instructor: Kyle McLoughlin, Ironwood Arboricultural Solutions	LO Member: \$138 Potential Member: \$264	
TREES AND SHRUBS: PLANTING AND MAINTENANCE PRACTICES CLHT CLD ISA	This seminar explores how to maintain trees and shrubs so they perform well. An introduction to tree and shrub biology is followed by a discussion of main stresses, including drought, construction damage, soil compaction and lack of nutrients.	LA001 (MILTON) Landscape Ontario, Milton Mon, March 21 9:00 a.m 3:30 p.m. Instructor: Todd Irvine MFC, MA, ISA Certified Arborist	LO Member: \$138 Potential Member: \$264	
	WATER GARDENING	G		
NEW HAVE YOU EVER THOUGHT OF ADDING A WATER FEATURE?	This half-day seminar will discuss the pros and cons of various types of water features.	LD048 (MILTON) Landscape Ontario, Milton Thurs, March 17 9:00 a.m noon (Lunch not included) Instructor: Robert Pavlis, Aspen Grove Gardens	LO Member: \$63.50 Potential Member: \$121.80	





REGISTRATION FORM



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FEE DETAILS

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*UNLESS NOTED OTHERWISE IN THE DESCRIPTION.

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SE	PAYMENT: Registration forms must be accompanied with payment. DO NOT SEND CASH. SEMINAR/SESSION FEES ARE NON REFUNDABLE. If an event occurs that prevents you from attending, please send a replacement.									
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REGISTRATION INFORMATION

Important information regarding fees, locations, start times and registration

 Seminars run from 9:00 a.m. to 3:30 p.m. and include lunch and coffee, except where noted.

Please notify us of any food allergies or dietary restrictions one week before your seminar.

- Registration fees: Unless noted in the description, seminars are \$138 (plus HST) for LO members and \$264 (plus HST) for potential members.
 Online sessions \$45 (plus HST) for LO members and \$60 (plus HST) for potential members. All seminars and online learning are non-refundable.
- LO reserves the right to change or cancel seminars and instructors at any location at any time. Age restrictions may apply to some seminars.
- Registration form must be complete and accompanied with payment for the seminar(s)/session(s) to be confirmed.
- For details regarding Landscape Ontario's accessibility policies see HortTrades.com/accessibility
- Questions regarding the guide, contact Kathy at kathym@landscapeontario.com

WAYS TO REGISTER

- Online at our website HortTrades.com/seminars
- Mail completed registration form and payment to: Landscape Ontario Seminars
 7856 Fifth Line South, Milton, ON L9T 2X8
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Hotel Information

Best Western Plus

161 Chisholm Drive, Milton, ON Phone: 905-815-3818 or 1-800-780-7234 bestwestern.com

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